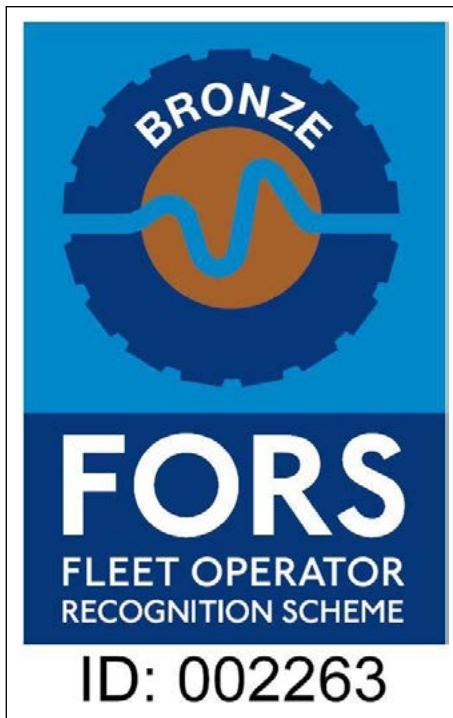


# FORS CERTIFICATE



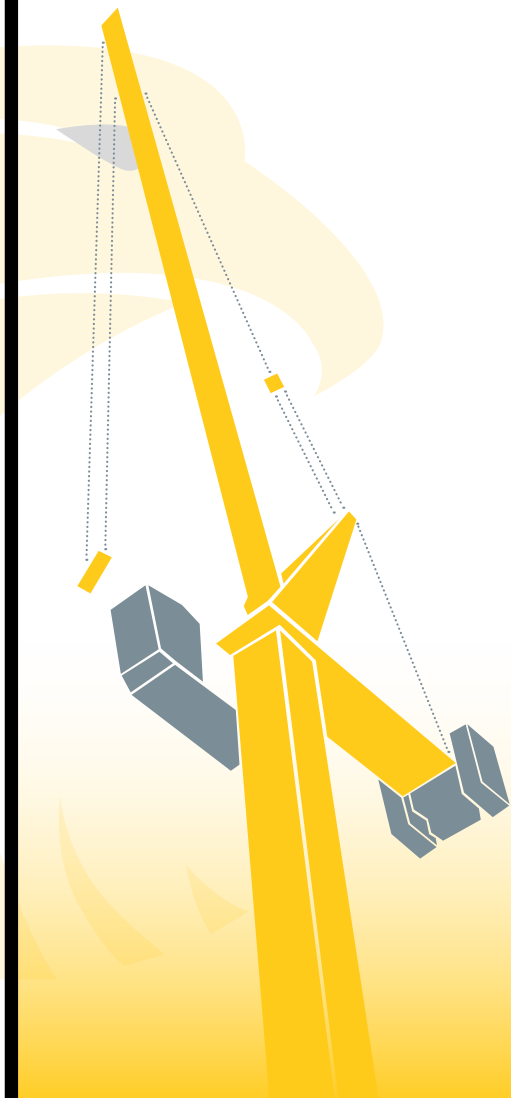
WE ARE DELIGHTED TO ANNOUNCE THAT WE HAVE BEEN AWARDED A BRONZE CERTIFICATE FOR THE FLEET OPERATOR RECOGNITION SCHEME (FORS).

FORS is a voluntary accreditation scheme that promotes best practice for commercial vehicle operators, encompassing all aspects of safety, efficiency, and environmental protection, by encouraging and training fleet operators to measure, monitor and improve performance. FORS members work to standards above the legal minimum so many congratulations to all involved in earning this certificate!



## FALCONINSIDER

- ELEPHANT AND CASTLE
- BLACKHORSE MILLS
- GLOBAL FALCON
- WHO'S NEW AT FALCON?
- BIRCH SHOT BLAST
- MEET CHRIS CHANDLER



A new beginning  
for Elephant & Castle ...

# Elephant and Castle

One The  
Elephant

Trafalgar  
Place

Heygate Regeneration



We are delighted to announce that the company has been awarded the Lend Lease contract at the Elephant and Castle site in Central London.

Working in partnership with Southwark Council, Lend Lease plans to deliver a £1.5 billion regeneration project that will see a brand new vibrant place, full of life, representing London's new green heart. With 7 cranes in total, covering an area of 11.4 hectares (phases H4 and H5), this project will see Falcon contribute to the Climate Positive Development Programme.

The programme supports the creation and implementation of large-scale urban communities which reduce greenhouse gasses and serve as models for cities to grow in environmentally, sustainable and economically-viable ways in the future.

- Up to 2,988 new homes
- Over 600 new affordable homes
- At least 50 new shops and restaurants
- A brand-new park connected to a vast array of other green spaces that will help restore nature in the heart of the city.

- 1,200 new trees
- Over 6,000 new jobs
- £30 million investment in transport improvements
- £1.5million investment in local schools

7 of our cranes will assist on the project, all being luffers with the jib lengths ranging from 40-45m. The tallest cranes on site will be a Jaso J208PA and, also, our Jaso 265PA, both standing at 85.6m. Other cranes on the site include our Jaso 168HPA, standing at 47.5m.



# Galiford Try, Walthamstow

We are also pleased to announce that we have won the Galiford Try, Ferry Lane contract to build 440-homes, which will be for private rental, in North London.

The 'Blackhorse Mills' scheme is located 200m from Blackhorse Road tube station in Walthamstow and is due to be completed in early 2020.

It will provide Waltham Forest with a mix of homes, ranging from studio flats to 3-bedroom homes and apartments.

In addition to the apartments, the development will include a new Wellness Centre, private dining rooms, flexible working space, roof terracing and a residents' club room. Another 20,000 sq. ft. of commercial accommodation will provide much-needed space to create and start businesses in the area.

Once built, Blackhorse Mills will offer residents favourable all-inclusive prices, through significantly reduced energy costs, no letting fees, free services, such as WiFi, and a car club membership. In keeping with the location, green initiatives will include solar panels on the roof which will provide the building with communal lighting and power. Residents will be offered longer and more flexible tenancies to create greater occupational security.

Falcon will have 5 saddle jib cranes on site. There will be 3 Jaso J160.10's, the tallest will stand at 85.5m with a 45m jib. There will also be a Jaso J140N, erected at 63.5m, and a Jaso J210, installed at 68m, all on fixing angles.



## ① Chile

In early 2018, Falcon sold 2 second-hand Jaso J300 tower cranes, complete with 50m of tower, to the Jaso agent in Chile.

## ② Mexico

Towards the end of 2017, Falcon again teamed up with another Jaso agent, this time in Mexico. The first sale was for 2 second-hand Jaso J300's and 2 second-hand Jaso J260 tower cranes.

## ③ Trinidad

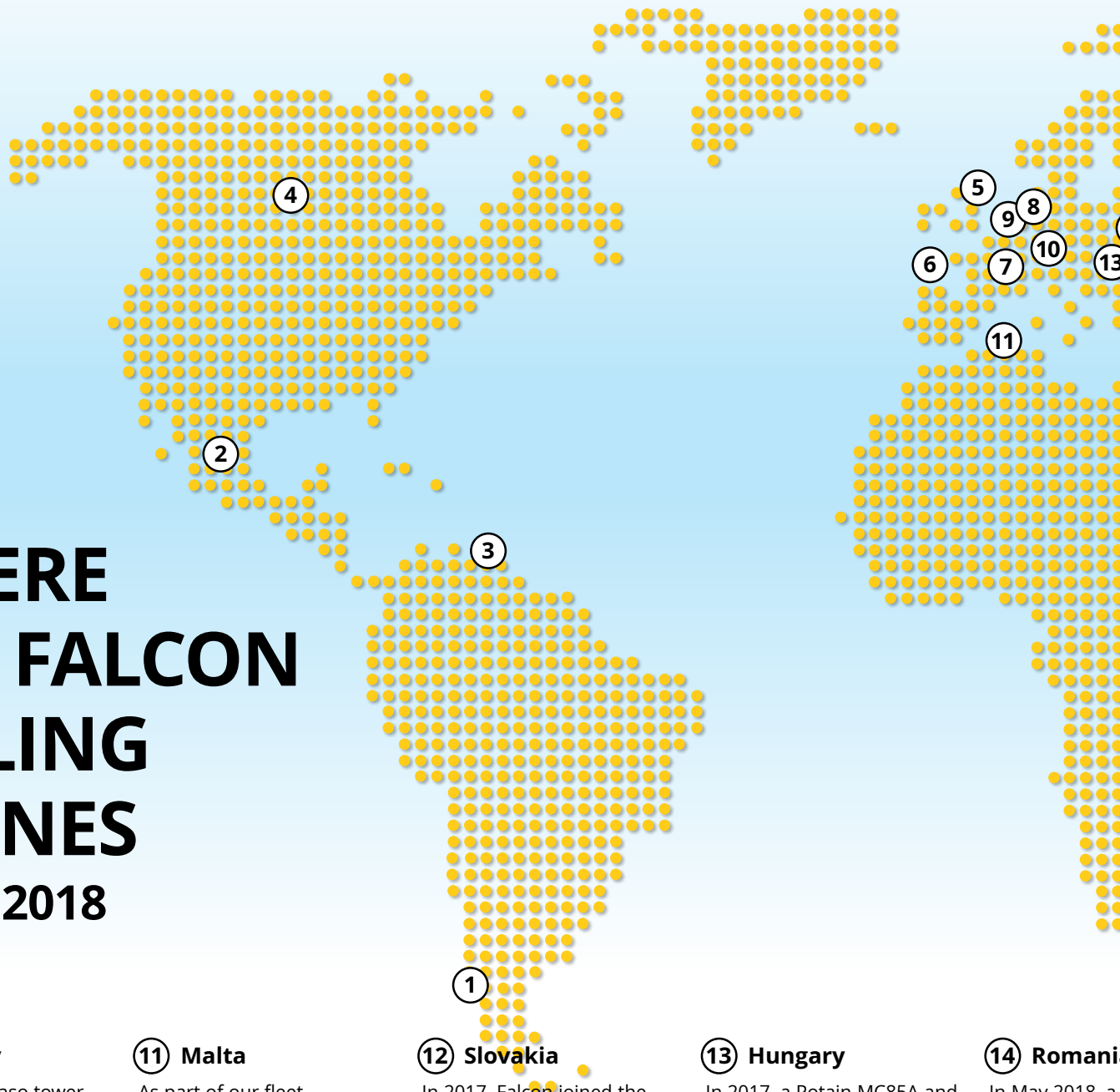
Working directly with a construction company in Trinidad, we have been involved in erecting and dismantling their Potain F2/23B as well as, in January 2018, supplying the customer with steel and consumables to keep their cranes serviceable.

## ④ Canada

Over the years, the company has had many dealings with two companies in British Columbia, selling Jaso J300's and Jaso J180's. More recently, we have sold a number of tower sections in Ontario and a Jaso J52NS to a separate company, also in British Columbia.

## ⑤ United Kingdom

Since the start of the year, we have sold a number of tower cranes to the UK market, including Potain IGO50's, Jaso J5010's, Liebherr Jaso J140's, Jaso Magni S46's, Jaso J118HPA's, Jaso J208PA's and Jaso



# WHERE ARE FALCON SELLING CRANES 2013 - 2018

## ⑩ Germany

One of the first Jaso tower cranes is set to be delivered to Germany, later in the year. The Jaso J300 will be rented by Falcon to the Jaso agent from the Netherlands.

## ⑪ Malta

As part of our fleet modernisation, 3 Liebherr 78EC's (year of manufacture 1999) were sold to Malta in 2017 and 2018.

## ⑫ Slovakia

In 2017, Falcon joined the Slovakian market by selling a Jaso J115, a Jaso J110 and a Jaso J52NS. The cranes were erected just outside Bratislava.

## ⑬ Hungary

In 2017, a Potain MC85A and a Potain MC85B were sold.

## ⑭ Romania

In May 2018, a tower crane was sold to Romania and a Jaso J110, and two J52NS cranes, in 2017.

## Kingdom

of 2016, Falcon  
ber cranes  
et, both new  
nd, including  
Jaso J4510's,  
bherr 132's,  
J190's,  
o J80's, Jaso  
J168HPA's, Jaso  
o J280PA's.

## 6 Jersey

In April 2018, teaming up with a construction company based in St Helier, Falcon sold and erected a second-hand Jaso J5010 tower crane.

## 7 France

To add to a Potain IGO50, sold to France in 2017, a second will be delivered in May 2018.

## 8 Netherlands

Currently, the company has 2 cranes rented out, a Jaso J190 and a Jaso J260 and, in April, they were joined by a third crane, another J260. In addition to this, we have sold 2 second-hand Jaso J52NS to the Jaso agent, this year. We also sold a Jaso J110 in January 2017.

## 9 Belgium

In 2017, we completed a rental contract for 3 cranes – Jaso J190, Potain MC85B & a Potain IGO50.



## a

Jaso J140N  
ll be delivered  
d will join the  
he 2 Jaso  
delivered in

## 15 Israel

With many partners in Israel, we have sold a number of cranes to this country over the years. More recently, a Jaso J300 tower crane was sold in 2015.

## 16 Taiwan

In 2017, we sold 2 Jaso J80PA tower cranes to one of the largest tower crane rental companies in the world. Both cranes were delivered and erected in Taiwan.

## 17 Vietnam

2 Jaso J80 tower cranes have been sold to Vietnam, the most recent being delivered in 2015.

## 18 Australia

In 2017, Falcon teamed up with the Jaso agent in Australia to sell 2 second-hand Jaso J360 tower cranes.



## WHO'S NEW AT FALCON

### February

Louise Winterburn  
as Admin Assistant (Birch)

Paul Hooper  
as Generator Engineer

Michael Empson  
as HGV Driver

Bradley Rix  
as Labour Co-Ordinator

### March

Marcus Riley  
as Mechanical Fitter

Daniel Atkinson  
as Yard Electrician (Birch)

Timothy Latus and Matthew Short  
as HGV Drivers

Aaron Coggle  
as Transport Administrator

Malcom Baldry  
as Service Engineer in our Self-Erecting Department

### April

Lee Burrell  
as Yard Electrician

Richard Amiss  
as Yard Welder

Richard Harbour  
as Yard Banksman

Jonathan Miller, Peter Lovewell  
and David O'Donnell  
as HGV Drivers

Lee Goldsworthy  
as Operator Controller Assistant

Ryan Simmonds  
as Accounts Assistant

# BIRCH SHOT BLAST AND PAINT FACILITIES

We are pleased to announce that a new shot blast facility has recently been installed in our Birch depot.

The new facility itself cost £80,000 and took eight months to arrive, from the day the order was placed. In addition to this, we had to purchase some other new equipment such as a 260-cfm compressor to deal with the power requirements. With internal dimensions of 4 metres wide, 14.75 metres long and 4 metres high, we can now easily manage to blast up to 4000 litre column skips, which are the largest we have ever handled, and we can also now cope with most sizes of jib and mast sections. As for its efficiency, this new system is managing to turn over three times as much work as our previous facility.

We are shot blasting all our own lifting accessories, along with a number of external contracts which we have managed to acquire. These include:

- Lifting gear for GAP Plant
- Lifting gear for Renaker build
- Lifting gear for MPB
- Lifting gear for Eichinger
- Cement mixer drums and stands for Travis Perkins

*With the exception of Travis Perkins, all the other work has come to us through Eichinger Equipment from whom we now purchase all our new lifting gear.*



# Your images

Once again, a big thank you to everyone who has sent pictures over the past couple of months.

Below are a couple that have caught our eye. Remember, each picture used in any of the company's marketing will earn the taker £50, so please get snapping.

Please forward all images to [marketing@falconcranes.co.uk](mailto:marketing@falconcranes.co.uk), with your name and the location.

Mark Tillotson  
Walthamstow



Donald Steele  
Isle of Skye



Richard Watson



Many congratulations to our very own Seamus Murphy who celebrated his 70th birthday in April. The company raised £750.00, which was presented to him as a birthday gift, and we hope he had a fantastic day.



## Falcon Stories **Chris Chandler**



"Firstly, thank you to everyone here at Falcon for helping me settle into my role as HSE Officer. It's coming up to a year since I started and I've met some fantastic people who have really made me feel at home here. I hope you enjoy reading a little bit about me and my role at Falcon.

My background revolved heavily around the Armed Forces. I served 23½ years in the British Army and took the re-training path of Health and Safety in 2011. This path saw me work in the Middle East for 6 years in the Oil and Gas sector, as a Project Manager, gaining vital experience in Quality, Health, Safety and Environmental responsibilities.

There are numerous aspects to my role here in Falcon and this involves maintaining HSE accreditations, fostering a healthy HSE ethos and culture within the workforce, whilst keeping in close contact with senior management. Arguably, the most important aspect within the role is to ensure adherence to the regulations associated with the construction industry and keep pace with any changes that are imposed. It is definitely a challenging role but one which I thoroughly enjoy, thanks to the staff around me and the ever-changing work patterns.

Working at Falcon has allowed me the autonomy and freedom of a UK wide role. As you may be able to see from the last 30 odd years, I am an individual who thrives when given the freedom of a job role - it is nice to be able to travel to various parts of the UK.

The motivation for this role really comes from having a front row seat, being able to see the gradual improvement across all areas of the business. I tend to be involved with most departments on a daily basis, which allows me to actively see exactly where new ideas/progressions are being made and it is a real pleasure to be able to see Falcon go from strength to strength."

*All the very best, Chris*

## Have your say!

If you wish to be in the next edition of the Falcon Newsletter, **then send you stories to [marketing@falconcranes.co.uk](mailto:marketing@falconcranes.co.uk)**

### Head Office

Falcon Tower Crane Services Ltd,  
Shipdham Airfield Industrial Estate,  
Shipdham, Norfolk, IP25 7SD

T: + 44 (0) 1362 821048  
[enquiries@falconcranes.co.uk](mailto:enquiries@falconcranes.co.uk)  
[www.falconcranes.co.uk](http://www.falconcranes.co.uk)

### Northern Area

Falcon Tower Crane Services Ltd,  
Unit L, Birch Industrial Estate,  
Whittle Lane, Heywood  
Lancashire, OL10 2SX

### Scotland

Falcon Tower Crane Services Ltd,  
78, Brocketsbrae Road,  
Lesmahagow, Lanark, ML11 9PT

M: + 44 (0) 7917638710  
T: (0) 1362 822314  
[donald@falconcranes.co.uk](mailto:donald@falconcranes.co.uk)  
[www.falconcranes.co.uk](http://www.falconcranes.co.uk)