



ORDER OF A NEW ARCOMET A47 CITY CRANE

We are delighted to introduce you to the newest member of our fleet, the Belgian built Arcomet A47 Self-Erecting City Crane. This new machine is based on the previous A45 Eco City but, this time, it features a 47 metre jib and a maximum capacity of 6 tonnes. A key difference between the old model and this latest version is that it only requires a 32 amp power source, as opposed to its predecessors which required 63 amps. Other changes include structural modifications to allow for more versatility.

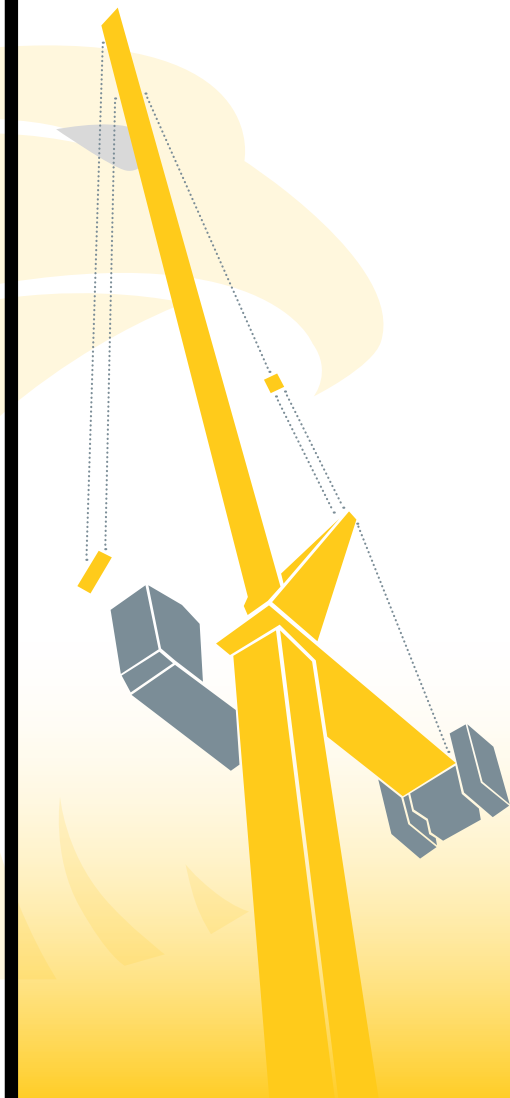


We are proud to be able to welcome the A47 to our already extensive fleet and we are looking forward to seeing it representing Falcon at sites across the UK and beyond.



FALCONINSIDER

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Meet Birch



BIRCH IS GROWING IN SIZE AND A NEW SHOT BLAST FACILITY WILL BE OPERATIONAL BY THE END

A great deal has been said about the size and status of our head office in Shipdham but the importance of our sister office in Birch should not be underestimated. The team in Manchester provides a hub for much of our activity in the north of the UK, as well as managing all the ancillary items that Falcon provides.

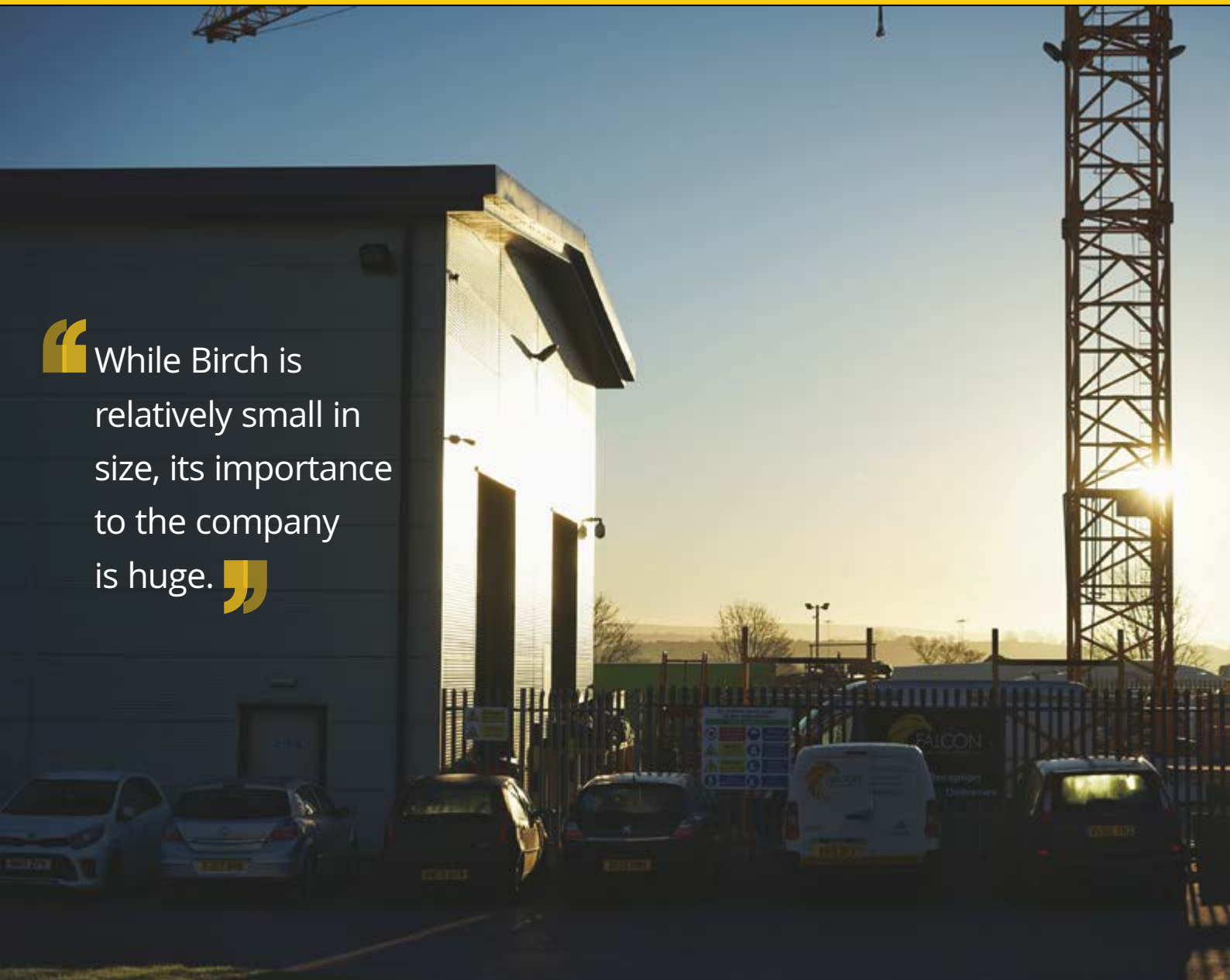
Alongside Kevin Bird (Yard Manager) and Matthew Hill (Office Assistant) the depot currently employs 18 people, with more joining in January. These office staff alongside our fantastic team of yard staff, ensure we have dedicated members of staff covering all corners of our operations.

At Birch, there is an on-site Liebherr 220 tower crane, two trucks and a pickup van which are used to manage all auxiliary items and lighting. These include aviation

lights, floodlights and illuminated signs, all of which keep our sites across the UK well lit. In addition to this, our generator division is managed from Birch, as is the hire and sale of all our fuel tanks, hybrid generators and fuel management systems. All anti-climb frames and lockable mast hatches also come from here, as well as all lifting equipment.

Kevin Bird, who leads the operation in Birch explains, "While Birch is relatively small in size, its importance

“While Birch is relatively small in size, its importance to the company is huge.”



OF THE YEAR!

to the company is huge. Our team here does a fantastic job, essentially being the bridge between head office and the rest of the country.” He expands by saying, “I think that Birch is a very important asset to Falcon as, not only does it provide a northern yard, reducing transport costs for the company, but also, it gives customers a dedicated point of contact for all the additional items that go with the crane.”

Birch is growing in size and a new shot blast facility will be operational

by the end of the year; it will be used, not only for our own equipment, but also for external work. In addition to this, a new fabrication workshop is on its way soon, so watch this space! The future is looking good and it seems Birch is preparing to write the next chapter of the Falcon story.

Talking of the future, two new staff members will be joining the team soon, so we look forward to welcoming Andrew Walker, who will be taking up his position as a



fabricator, and Kevin Swales, who joins as an electrician.



Sophie Ellcome, Joel Patrick, James Maddison, Lee Curson, Timothy Buttifant



COME ON YOU YELLOWS!

In October, we officially announced our brand-new partnership with Norwich City FC, our head office's local team. At the heart of this partnership is the focus on charity. When a 'Man of the Match' is chosen, the player himself chooses a Norfolk-based charity and we offer four members of that charity a unique VIP match day experience, including a pre-match tour, a signed shirt, photo opportunities with the players, tickets to the game and more. In addition, Falcon is offering its own hospitality season tickets to its staff, in exchange for a donation of £50 per ticket which will go directly to our current charity partners, Nelsons Journey.

So far, we have raised over £4,000 from these tickets so massive congratulations go out to everyone who has donated and we hope you have enjoyed, or are going to enjoy, your experience. See above a few images of our staff and friends at Carrow Road!



Adam White is pictured here with James Maddison and his signed Norwich shirt. Adam, a Child Bereavement Support Worker from Nelsons Journey, is one of the first of our charities to attend a game at Carrow Road and we are delighted he enjoyed the day and we would like to thank Nelsons Journey for all their hard work.



Richard Golby, Eddie Golby, Ivo Pinto, Chris Chandler, Chris Leinster



Falcon in the Community

Falcon is proud to continue the sponsorship of its very own local amateur football team, Shipdham FC. This is the 4th consecutive season that Falcon has been the main kit sponsor. The boys are currently in a close title battle and look very strong, coming into the winter period. We wish them all the best for the rest of the season.

WHO'S NEW AT FALCON

We have just witnessed another busy three months of recruitment at Falcon.



In August, we saw the arrival of **Chris Chandler** (Health and Safety Manager) left,

Miles Connor (Yard Operative), **Mark Rawlinson** (Accounts Apprentice), **Joel Pattrick** (Marketing), **Stephen Hook** (Paint Shop), **Jonathan Rhodes** (Paint Shop) and **Cameron Childerhouse** (Yard Operative).



During September, we welcomed the arrival of **Kerry Carter** (Road Closure Administration),

Steven Gray (Store Manager) left and **Michael Sistern** (Paint Shop).

In October, we saw the arrival of the four new trainees (see article right), **Emma Keenan** (Service Administrator), **David Anderson** (Fabricator/Welder) and **Nicola Biondi** (Site Inspector).

TRAINEE ERECTORS

Meet our new Trainee Erectors who have started our 17-week Training Course. This course will give them the basic skills required to enable them to join our established crews, out in the field. Tony Green, our Trainer, has been familiarising them with some aspects of the cranes. The trainees are all full of enthusiasm for learning their new roles and we are excited to have them, as part of our team.

This is a new scheme inaugurated by Falcon to ensure the sustainability of our workforce since, like most other sectors of the Construction Industry, we find it difficult to find good, qualified erectors. In addition, three of the four lads are ex-servicemen and, in recruiting them, it has been a conscious effort on Falcon's part to tap into the huge pool of talent that our Armed Forces can provide.

Another team of 4 will start their training early in November. Good luck lads!



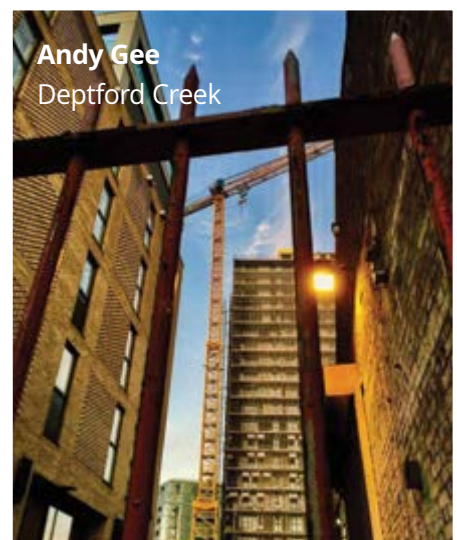
Left to right: Dave Ward, Martin Purvis, Tony Green, Allieu Deen-Kamara and Adam Jones

Your images

Once again, a big thank you to everyone who has sent pictures over the past couple of months.

Below are a couple that have really caught our eye. Remember, each picture used in any of the company's marketing will earn the taker £50, so please get snapping.

Please forward all images to marketing@falconcranes.co.uk, with your name and the location.



Falcon Stories James Power



Falcon would like to offer massive congratulations to James Power who has recently surpassed 30 years of service with us! Spending his time with Falcon as a tower crane operator, his fantastic hard work and dedication has not gone unnoticed. Speaking about the favourite aspect of his job, he claims that the "family feel" is a major positive and that Falcon "is always there for me". His advice for longevity? Stay happy and enjoy what you do.

On behalf of everyone at Falcon, once again, we thank Jim for his loyal service.

Have your say!

If you wish to be in the next edition of the Falcon Newsletter, **then send your stories to marketing@falconcranes.co.uk**

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